



**ANDREW CONCHA**  
**DJ SHAMBALA**  
**SHAMBALA SOUND**

2505 East Ave  
Sarasota, FL 34239  
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## **GENERAL SERVICES & SKILLS**

- Video Production: Camera work, Lighting, & Editing
  - Event / Music / Party Promotion and Talent Booking for Clubs/Bars, Venues and Special Events
  - DJ / Lighting / Sound Logistics for Clubs/Bars, Venues, Special & Non-Profit Events, and Private Parties
  - Sound Specialist
    - Sound System Setups at both business and private residences
    - Sound Logistics Specialist, catering setup to the venue or space
  - DJ Equipment Rental
    - Turntables, mixers, effects equipment, amplifiers
  - Sound Equipment Rental and Referrals
    - Speakers, amplifiers, subwoofers, etc available for all setup and venue-size needs
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## **PROFESSIONAL EXPERIENCE:**

### **ESCA RESTAURANT & BAR**

Sarasota, FL | 2007-current

*Resident DJ – Saturday Nights*  
*Sound System and Lighting Engineer*  
*Special Event Promotions & Artist Recruitment*

### **ESCA RESTAURANT & BAR**

Sarasota, FL | Fall 2007 – Spring 2008

*Resident DJ – Tuesday & Saturday Nights*  
*Manager of Upstairs Bar Operations 5 Days a week.*  
*Relieved of managing and DJing Tuesday nights so that I could DJ at other venues during the week*  
*Sound System and Lighting Engineer*  
*Special Event Promotions & Artist Recruitment*

### **CLUB ESCAPES**

Sarasota, FL | 2004-current

*Sound System and Lighting Engineer*

### **KHROME RESTAURANT & LOUNGE**

Sarasota, FL | 2004-2006

*Resident DJ, Sound System and Lighting Engineer, Special Event Promotions & Artist Recruitment*

## **SAM ASH MUSIC STORE**

Sarasota, FL | 2004-2006

*PRO-AUDIO SPECIALIST: Sales representative and information reference for all sound, lighting, turntables, mixers, keyboards, etc products in the store*

*EQUIPMENT REPAIR: Assessed equipment problems and repaired faulty products and returned purchases*

## **HIGH WISDOM: NON-PROFIT MUSIC AND ARTS ORGANIZATION**

Sarasota, FL | 2003-2005

*CO-FOUNDER*

*DIRECTOR OF PROMOTIONS & EVENTS*

*DJ & EQUIPMENT SPECIALIST: Worked as a DJ in clubs and bars under name DJ Shambala*

*Provided DJ equipment, sound gear, sound-system and lighting setups for businesses, charity/arts events and other special events*

## **BIGWORM PRODUCTIONS**

Sarasota, FL | February 2002 – July 2004

*CO-DIRECTOR OF PROMOTIONS & EVENTS*

*DJ & EQUIPMENT SPECIALIST: Worked as a DJ in clubs and bars under name DJ Shambala*

*Provided DJ equipment, sound gear, sound-system and lighting setups for businesses and private residences, & special events*

## **WWSB ABC CHANNEL 40 (Now WWSB ABC 7 in Sarasota)**

Sarasota, FL | 1999-2004

*NEWS EDITOR: Edited Sunrise and Noon news clips*

*CAMERAMAN*

*SET LIGHTING*

*FEED SUPERVISION*

*SOUND ENGINEERING*

## **MARY TATTO PRODUCTIONS**

Los Angeles | 1996-1998

*PRODUCTION ASSISTANT: under Director Mary Tattoo*

*Specialized in development of TV commercial, edited start to finish*

*Responsibilities also included pre-production tasks under deadlines*

## **HINZ KOHLER**

Los Angeles | 1996-1998

*PHOTOGRAPHY AND STAFF ASSISTANT: under Director Hinz Kohler*

*Responsibilities included customer image processing, updates from client and modifications for final production*

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## CLIENT & EVENT LIST:

### **VENUES / BANDS : SARASOTA, FLORIDA**

Asthma Attack (Band)  
Blue Parrot  
Club Escapes  
Club Envy  
Club Therapy (Now Club Escapes)  
Esca  
Fandangos (Now Blu Lounge)  
Franko's Restaurant & Lounge  
Fly (Now Karma)  
Hammerhead Reds  
In Extremis  
JACS (Now Esca)  
Khrome Restaurant and Lounge  
Margarita Maggies (Now Club Envy)  
New College of Florida  
Nobody Special (Band)  
Ramada Hotel  
Ringling School of Art  
Silver Cricket  
University of South Florida  
Urban Oasis Spa  
Wasabi (Band)  
Witness Cafe

Private Parties, Weddings, Birthdays, etc

### **LOCAL RECOGNITIONS**

Creative Loafing Best of the Suncoast 2007  
SRQ Magazine Annual Hotlist 2007

## SPECIAL EVENTS:

### **SARASOTA / FLORIDA**

White on State II, May 2008  
Pashion for Phasion Fashion Show @ ESCA, March 2008  
Sarasota Arts Party @ The Sailor Circus, January 2008  
Fashion Show Fundraiser @ Whole Foods, November 2007  
Paparazzi @ ESCA, July 2007  
White on State, June 2008  
Everything is Emerging @ Ringling School of Art, March 2007  
Herald Tribune Grand Re-Opening Fashion Show, January 2007  
Longboat Key Club Bachelorette Cancer Fundraiser, August 2006  
Sarasota Earthdance 2004, 2005 & 2006  
Sarasota Film Fest Wrap Party 2003, 2004 & 2005  
Sarasota Film Fest Independent Visions Party 2006  
Saxes Jazz Club: Earthdance Afterparty 2005  
Bayshore Community Group fundraising events  
Save the Emerald Forest fundraising events  
New College Palm Court Parties 2003-2006

### **SAN FRANCISCO ~ OAKLAND ~ BERKELEY / CALIFORNIA**

Muchthump Factory in Oakland 2007 & 2008 feat Uberzone  
Shattuck Down Low in Berkeley  
Underground events in San Francisco

### **MIAMI / FLORIDA**

Earthdance Fundraiser, Raleigh Hotel, Miami Beach WMC March 26, 2006,  
followed by Mark Farina and Lorin Bassnectar.

### **ST PETERSBURG ~ TAMPA ~ YBOR ~ ORLANDO / FLORIDA**

LTJ Bukem concert After-Party  
Level 3  
Flirt  
Orlando Earthdance 2000

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## SKILLS & EDUCATION:

### **PASADENA CITY COLLEGE**

Pasadena, California | January 1995 – December 1996  
A.S. Degree - Cinematography

### **SCHOOL CARLOMAGNO**

Armenia, Colombia | January 1991 – December 1994

### **HIGHLEAH HIGH SCHOOL**

Miami, Florida | January 1989 – December 1990

### **BILINGUAL: SPANISH & ENGLISH**

### **SOFTWARE**

MUSIC: Reason, Fruity Loops, Sound Forge 5.0, Q-Base  
VIDEO: Final Cut, Purple Avid  
GRAPHICS: Photoshop, Illustrator, Macromedia Software, etc

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## **REFERENCES & PORTFOLIO EXAMPLES:**

### **AVAILABLE UPON REQUEST**

Completed Video Projects

DJ Mix Sets

Music Tracks

Event Flyers and other Promotional Materials

*MEDIA FILES CAN BE FOUND AT [DJSHAMBALA.COM](http://DJSHAMBALA.COM) AND [SHAMBALASOUND.COM](http://SHAMBALASOUND.COM)*